



易路达车业（天津）股份有限公司
Easy-try Cycles (TianJin) Co., Ltd.

Sales Contract

Buyer: Jovany crak Aguilar
Address: juares 232 colonia centro cp 47800 ocotlan jalisco México

Seller: Easy-Try Cycles (Tianjin) Co., L
Address: No. 21, Junling Rd., Beizhakou Development Area, Jinnan District, Tianjin, China

Consignee: Jovany crak Aguilar
Telephone: +52-3320784654
Email address: kaguuilar@gmail.com

Consigner: Hanna
Telephone: +8615657914381
Email address: hanna@easytry.cc
Website: <http://www.easy-try.com>

The buyer and the seller have reached the agreement below based on equal and free will of two parties.

1. Details of the trade

No.	Product Name	Specifications	Quantity (Units)	Unit Price (USD)	Trade Terms	Total (USD)
1	MTB bike	29*2.125 tyres,38mm fork,High carbon steel frame, add handlebar assistant,Custom ized logo and color	600	37	FOB Tianjin	22200
Total						22200
				prepayment		4800
				balance payment		17400
				first reduce		128
				second reduce		20
				final balance payment		17252

supplementary:

- 1)Due to the misunderstanding caused by the language communication barrier, our company is willing to reduce \$20 for the customer on the basis of \$128 reduction.
- 2)If the customer makes unreasonable demands again and delays the production schedule, all losses shall be borne by the customer
- 3)Our company provides customized logo and color. If the effect drawing is changed for more than the third time due to customer reasons, we will charge 10 dollars for each change, and the amount will be charged together with balance payment.
- 4)If the customer refuses to pay balance payment according to the contract after the end of production, the company shall not refund any pre payment

2.The quotation will be expired after 7 days.

3.The valid period of the contract: The contract will terminate itself after 2 months from the date of signing or after full payment received by the seller.

4.Guarantee period and terms (sheet 2)

5.The delivery date:The production will start after the customer signs the mass production confirmation form,The production start time is subject to the signing time of the mass production confirmation form.The delivery date is October 15 th-October 20 th.If the customer has not paid balance payment within five days after the production of all the goods is completed, our company has the right to dispose of the goods by itself.

6.Place of delivery Tianjin Port (Under FOB terms, the risks shall be taken by the buyer after the goods leave the seaport)

7.Terms of payment: After receiving 30% advanced payment the seller will start the production. Before shipping, the buyer must pay the remaining balance of the money to the seller by T/T.

If the customer's balance payment fails to arrive on time within the agreed delivery time, the customer will bear the storage fee of usd 10 per 100 bicycles per day.

8.The responsibilities for breach of this contract by the buyer:

a.If the buyer breach the contract and refuse to receive the goods, the buyer shall be reponsible all the transportation fees and other losses.

b.If the buyer delay the payment, the buyer shall pay 0.1% Liquidated Damages of the goods to the seller per day.

c. If the buyer modifies the specification of the product during production, the delivery date would be postponed appropriately.

d. If the production is finished, but the buyer do not pay the final payment within 7 working days, the seller will charge 3% overdue fine per day.

9.The responsibilities for breach of this contract by the seller:

a.If the seller can NOT produce the goods, the seller must pay 10% Liquidated Damages of the goods that can NOT be produced.

b.The seller shall produce the goods according to the specification that has been confirmed with the buyer as well as provide Guarantee service.

c.If the seller can't deliver the goods on time, the seller shall pay the Liquidated Damages to the buyer. (The Liquidated Damages is 0.3%of the goods price that failed to delivery on time per day.)

10.Force Majeure Clause:If the seller or the buyer can NOT perform the contract because of the Force Majeure, the another party should be informed about the situation and the reasons. After applied for the documents provided by certain Competent Authority to prove the reason, the contract can be delayed, parts of the contract can be delayed or the contract can be canceled.

11.Others: If there are any disputes, the seller and the buyer should negotiate about that. If the seller and the buyer can NOT reach an agreement, the buyer shall apply for arbitration.

12. Notice: There might be some damages when the sample bikes shipped by air or express.

Buyer's signature (Stamp)

Seller's signature (Stamp)

Date:

Date:

2019.09.21